

chicane

VOICE & DATA

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innovate | communicate | elevate

BECOME A

chicane  
partner

& transform your business

[chicane-internet.co.uk](http://chicane-internet.co.uk)

## Who are Chicane?

We have been operating since 2010, providing connectivity and telephony to businesses throughout East Anglia and the UK.

## How are we different?

Unlike other companies, where customer service and support can be overlooked in favour of gaining new custom, **we pride ourselves on our customer satisfaction**, letting the features of our products speak for themselves.

Having this mentality as a company has enabled us to grow from strength to strength, developing quality, working relationships with our customers and Partners and expanding our network to **over 100 Partners UK wide**; you could be next!



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Chicane Internet is one of, if not THE premier Internet Service Provider in East Anglia, with a reach far and wide across the whole of the UK. Nexus have been a Chicane Partner since 2009, selling their full range of broadband and telephony products.

One of the major attractions for us is their UK based customer service. You're guaranteed to get hold of a live, knowledgeable person on the end of the phone when you call; a refreshing change from a lot of other companies out there! For anyone looking to Partner with an ISP, I would seriously consider Chicane Internet as your Partner of choice.



# Our product range

## Hosted VoIP Phone Systems

### FLAGSHIP PRODUCT

- **Scalable** in line with your business growth
- Cloud-based, offering **resilience** and **flexibility** to your business
- Can be **easily integrated** into your business
- Significant monthly **cost savings**, eliminating costly line rentals
- **No set-up fees**
- Rich in **features**
- The inevitable **future of telecoms** - with ISDN services being switched off, VoIP is the future of business communication



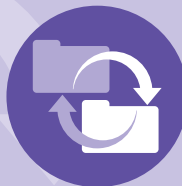
## Broadband - Copper & Fibre

- **Super-fast speeds** with download speeds of up to 80 Mbps and upload speeds of up to 20Mbps
- Supported by **UK based** customer services team and engineers
- **Unlimited** allowance
- **FREE** migration and activation



## Leased Lines

- **Reliable**, uncontested bandwidth
- **Simultaneous speeds** of up to 100Mbps
- **High level SLAs**
- **Cisco router** provided by Chicane



# Why become a Partner?

Here's a few of the ways in which becoming a Chicane Partner could transform your business:

- **Retain business** by keeping your current clients satisfied. Add new strings to your bow and offer greater value to your customers. So, why would they want to go elsewhere?
- **Bring in new business.** The more products and services you offer, the easier it is to attract new customers. So add our products to your list and watch your business grow. We can also promote your business to our customers too, bringing you even more opportunities for new business.
- Take advantage of our **lucrative commission scheme** and earn up to 20% extra. Promote our products to your clients, alongside your services, and we'll pay you for bringing us business.
- **Get 50% discount off your own Chicane Hosted VoIP system.** By using the system yourself, you can more effectively recommend it to your customers. Plus, you'll benefit from a great-value phone system at a fantastic rate.
- You'll be **fully supported** with the **tools, resources and training** (both sales and technical) and full access to our support team, for both you and your clients.
- We'll also help you to better connect with your customers and prospects, with **top-class marketing** and access to our marketing resources.
- With **no upfront costs**, it's all profit right from the start. You really have nothing to lose, and so much to gain.



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We have been a Chicane Partner for 6 years now and so far we have no complaints whatsoever. The Chicane team are always ready to assist and their support structure is exactly what we look for in an ISP. They are reliable and efficient and the Reseller commissions are fair and consistent.



# Revenue Potential

When you become a Chicane Accredited Partner, you will be able to take advantage of our generous commission scheme.

## How it works:

- **10% commission for our Recommendation Partners.** Simply recommend your customers to us, and when they join us, you'll receive your 10% commission.
- **20% commission for our Accredited Partners.** This gives you the opportunity to build your customer's phone system yourself. We'll give you access to the portal and all the configurations you'll need, enabling you to offer a more personalised service. You'll receive all the training and tools you need, plus the reassurance that we'll sort the billing, allowing you to focus on providing top customer service.
- **Commission on all Chicane products you sell**, from broadband and leased lines, to hosted telephony.
- **Flexibility** of commission payment; monthly, quarterly or yearly.
- With **no maximum or minimum caps** on being a Partner, you can choose the level of commitment you're comfortable with and how much you'd like to earn.
- **Access to our Partnerzone**, giving you access to relevant material, resources, and the ability to track your commission.

## Potential Partner Earnings

As an Accredited Partner you'll receive £3.99 revenue per £19.95, all inclusive, seat sold. The table below shows the potential earning over one of our standard 36 months contracts:

No. of customers	Year one	Year two	Year three
5	£2633.40	£5266.80	£7900.20
10	£5266.80	£10533.60	£15800.40
30	£15800.40	£31600.80	£47401.20

These figures are based on the average number of seats per Chicane Hosted VoIP customer. The average is 11 seats per customer, so the figures will vary depending on the size of your customer's business. The figures are also based solely on selling our Hosted VoIP platform, and do not take into account the earning potential across our entire product range.



Thank you for your time and consideration.  
We look forward to growing a strong, prosperous  
and long-lasting relationship with you.

## Partner with us today and open up a world of opportunities

To become a Chicane Partner, or for more information  
on the benefits of joining us

Call us today: **01473 358222**

or email: **[james.bleese@chicane-internet.co.uk](mailto:james.bleese@chicane-internet.co.uk)**

or: **[sales@chicane-internet.co.uk](mailto:sales@chicane-internet.co.uk)**

or visit: **[chicane-internet.co.uk/partners](http://chicane-internet.co.uk/partners)**

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